

# Procurement Digital Transformation

**Strategic Priorities**

## Digitizing Procurement and Partnerships

**Programs**

**Use Cases**

Intelligent Sourcing

Kraljic Digital Twin	Fully Automated Sourcing	Intelligent Market Analysis	Automated Price Discovery & Negotiation
Digital Category Management	Augmented Complex Category Sourcing	Real Time Integrated Capacity & Inventory Alignment	Ethical & Sustainable Sourcing

Generative Supplier Relationship Management

Intelligent Scheduling	Continuous Business Review (CBR)	Resilient Tier N Visibility, Monitor & Remedy	Intelligent Supplier Lifecycle
Smart Financing	Supplier Orchestration	Capabilities Sourcing for Procurement	Real Time Supplier ID and Rationalization

Cognitive Risk & Quality Management

Continuous Risk Management & Remedy	Real Time and Predictive Digital Dashboard & Metrics	Universal Trade Automation	Proactive Spend Management & Risk Analysis
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Iterative Innovation

Procurement Innovation & Crowd Sourcing	Digital Product Innovation	Digital ECNs	Transparent and 'lite' analytics cloud
Predictive Pricing	Spend Orchestration	Workflow development and automation	

Intelligent Cost Optimization

Automated Product Cost Optimization	Real Time Invoice Match & Discounts	Intelligent Operational Efficiency Capture	
Automated Non Product Cost Optimization	Touchless Procure to Pay	Intelligent Rebate & Discount Capture	

Intelligent Contracts

Automated Enabled Source to Contract Signature	Automated Enabled Call Offs to SLA and Contract	Continuous Contract Compliance & Analysis	Predictive Contracts
Assistive CLM that leverages Gen AI			

Intelligent Procurement & Supply Planning

Intelligent Inventory Planning & Routing	Digital Ecosystem VMI	Digital Procurement Assistant	Multi-Enterprise Supply Network
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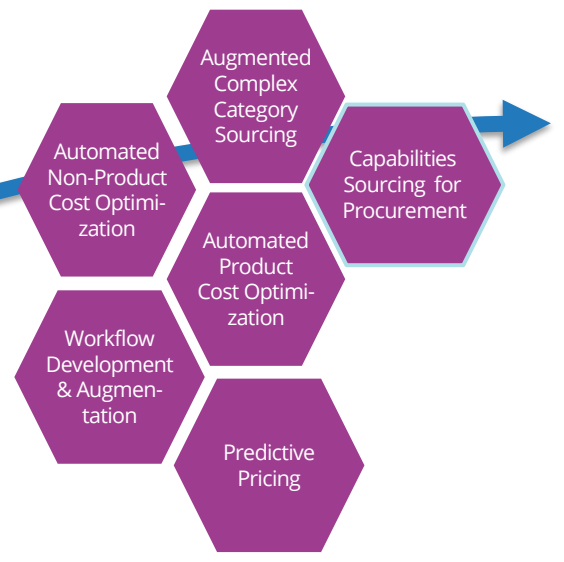
# Procurement Digital Transformation



**HORIZON 1**



**HORIZON 2**



**HORIZON 3**