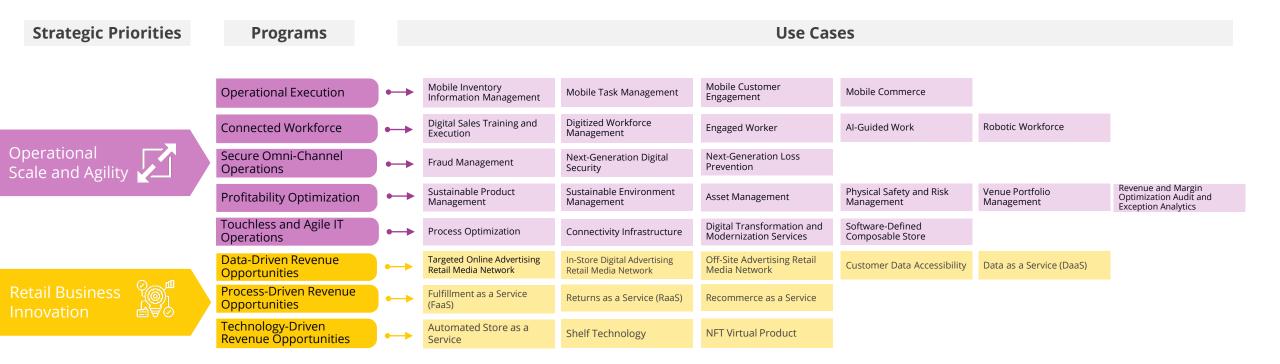
## IDC Retail Insights: Experiential Retail

**Strategic Priorities Use Cases Programs** Commerce Services Digital Content Management Buy Now Pay Later (BNPL) Headless Commerce Cashierless Checkout Next Generation Payments **Experiential Commerce Omni-Channel** Intelligent Order Real-Time Inventory Omni-Channel Order Management Commerce Orchestration and Fulfillment Fulfillment and Returns Virtual and Augmented Digitally Connected Product Augmented and Virtual Livestreaming Product Immersive Experience Experiences Product Discovery Discovery and Purchase Engagement 3D Product Design and Crowdsourced Ideation and Sustainable Product Intelligent Product Design Life-Cycle Design Review Innovation Merchandise Product and Assortment Intelligent Promotion Design Life-Cycle Pricing Collaborative Analytics for Intelligent Sales and Next Generation Assortment Life-Cycle Sentiment Analysis and Demand Shaping Optimization Merchandising and Marketing Operational Planning Optimization Management Management Digital Product Life-Cycle Fulfillment as a Product Pricing Intelligence B2B Networks / Global Product Requirements **Product Innovation** Management Compliance Management (FaaP) for Product Design Marketplaces Optimized Customer **Next-Generation** Intelligent Customer Support Social Marketing Relationship / Loyalty Customer Care Omni-Experience Customer Experience Customer Experience **Digital Content** 360-Degree Customer Data Customer Experience (CX) and Customer Behavior Analytics Process Measurement Optimization Analytics Management Intelligent Marketing Analytics for Personalized Marketing and Contextualized Optimized Marketing and Contextualized Experience Promotion Distribution Recommendations Advertising Measurement and Insight On-demand Supply Chain / Supply Network Dynamic Supply Network Supply Forecasting and Collaborative product design Product Customization as a and duty forecast simulation Planning Management **Optimization** Service (PCaaS) Advanced Enterprise **Digital Supply** Optimized Fulfillment Predictive Network Inventory Advanced Tech Augmented **Optimized Operations** Reverse Logistics Orchestration Work Operations Execution Chain Supply Chain Supply Chain Safety and Sustainability Reporting **Optimization** Traceability Smart Financial Supply Chain Compliance and Marketing Accountability Last Mile Operations Click-and-Collect Last-Mile Same-Day Delivery Last-Mile Same-Day Delivery Fulfill-from-Store Space and **Inventory Locating** Optimization Optimization Packing Optimization Visibility Execution

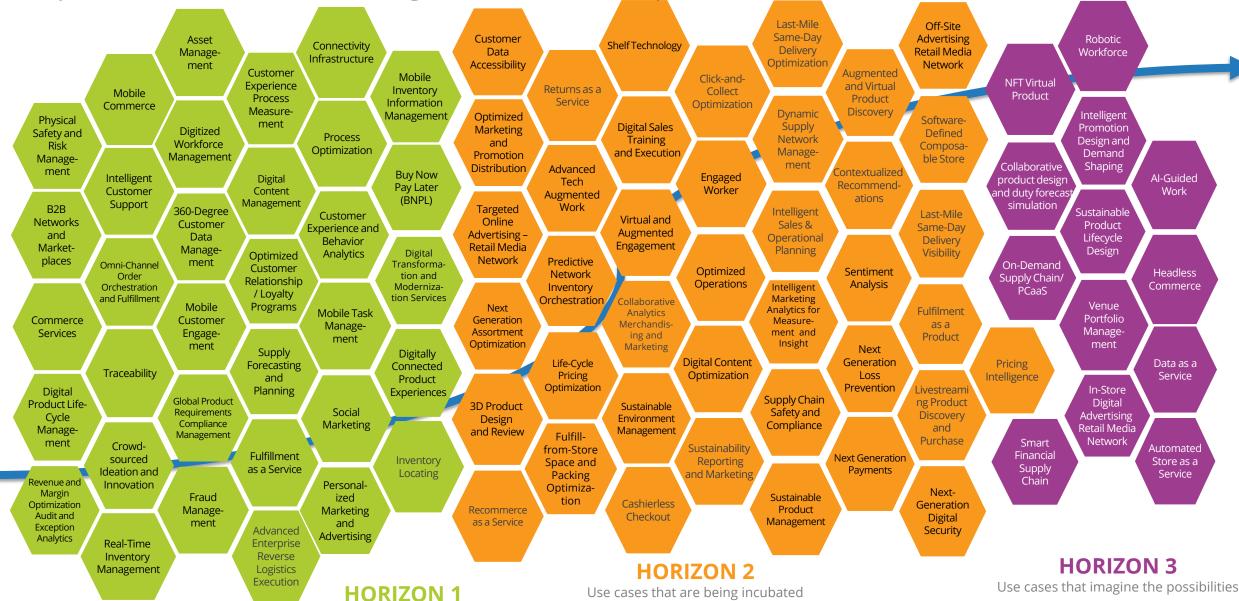


## IDC Retail Insights: Experiential Retail





Experiential Retail Digital Roadmap



**⊕IDC** 

Use cases that are deployed today

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